



Voorplant 2026

Oesoorsig 2025

Wynand Heunis

your business
partner of choice



AGENDA

- Klimaat
- Oesstatistiek
- Kwaliteit
- Oesaktiwiteite
- Saad
- Inligtingsdae



OVERBERG

SINCE 1918

Advantages of historic data (chat gpt)

Historical data, defined as information collected about past events, trends, and behaviors, is a critical asset for informing future decisions, optimizing performance, and mitigating risk. Its primary advantage lies in turning past experiences into actionable insights.

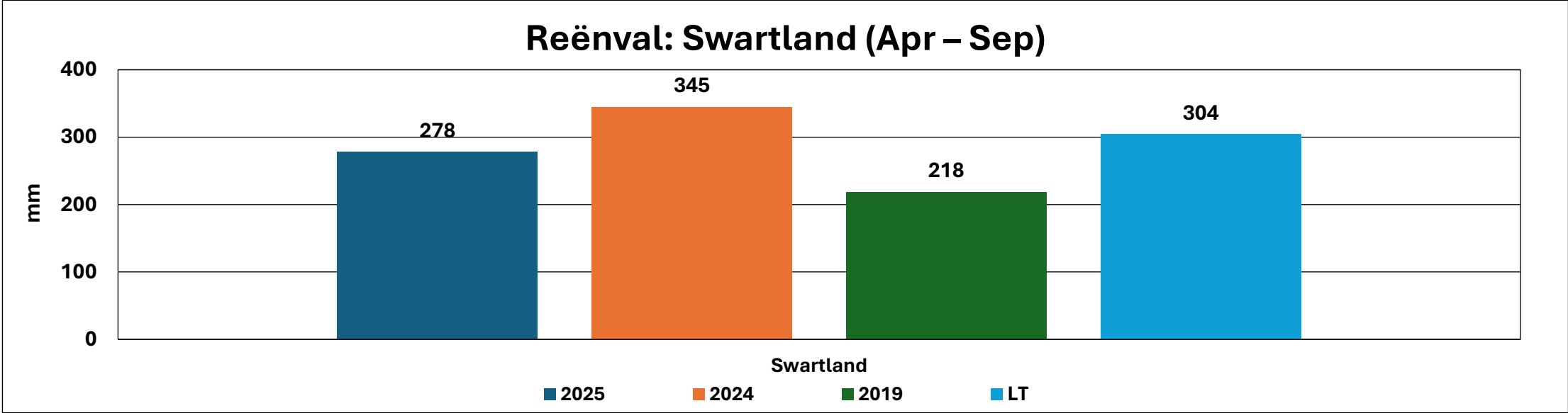




Klimaat



Reënval

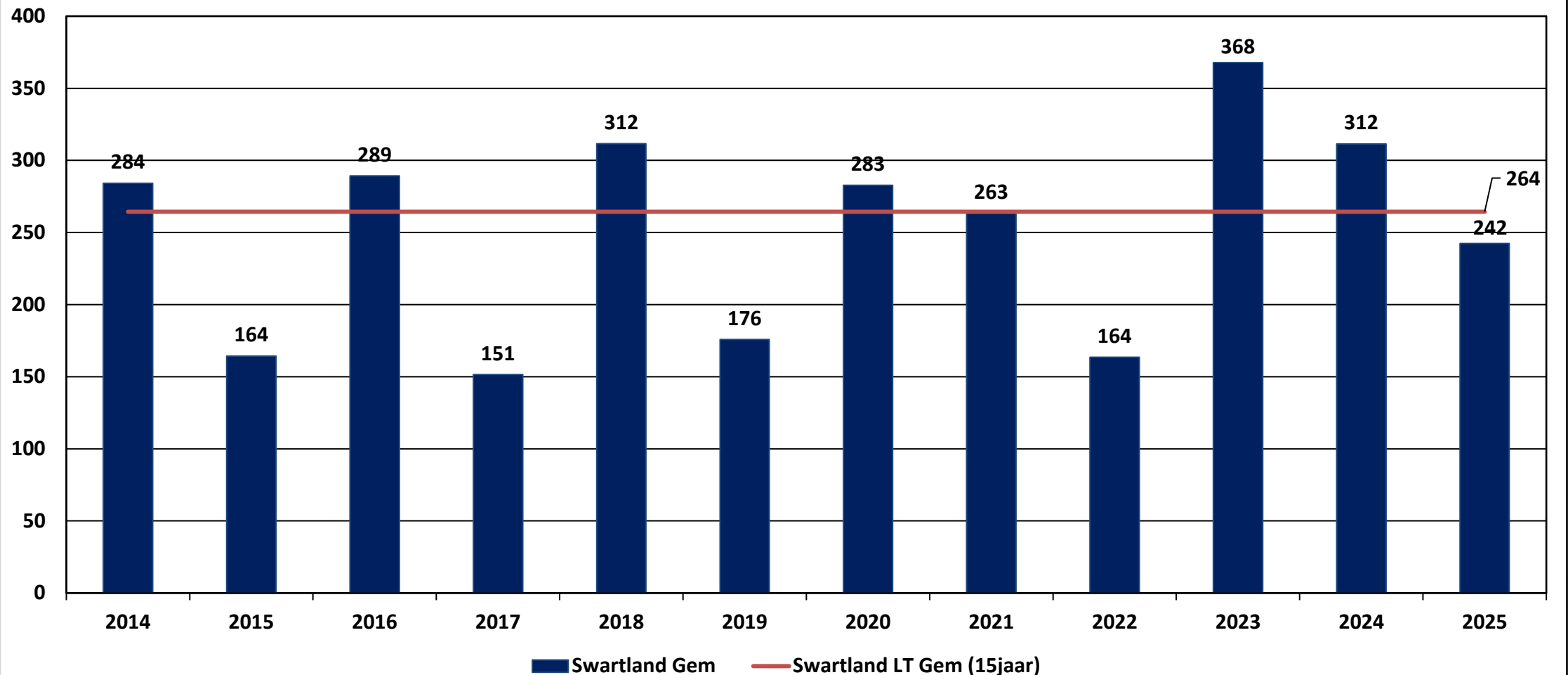


Reënval Swartland (Apr-Sep)

	2025	25 vs '24		2024	'25 vs '19		2019	'25 vs LT		LT
Swartland	278	-67	-19%	345	60	27%	218	-26	-9%	304

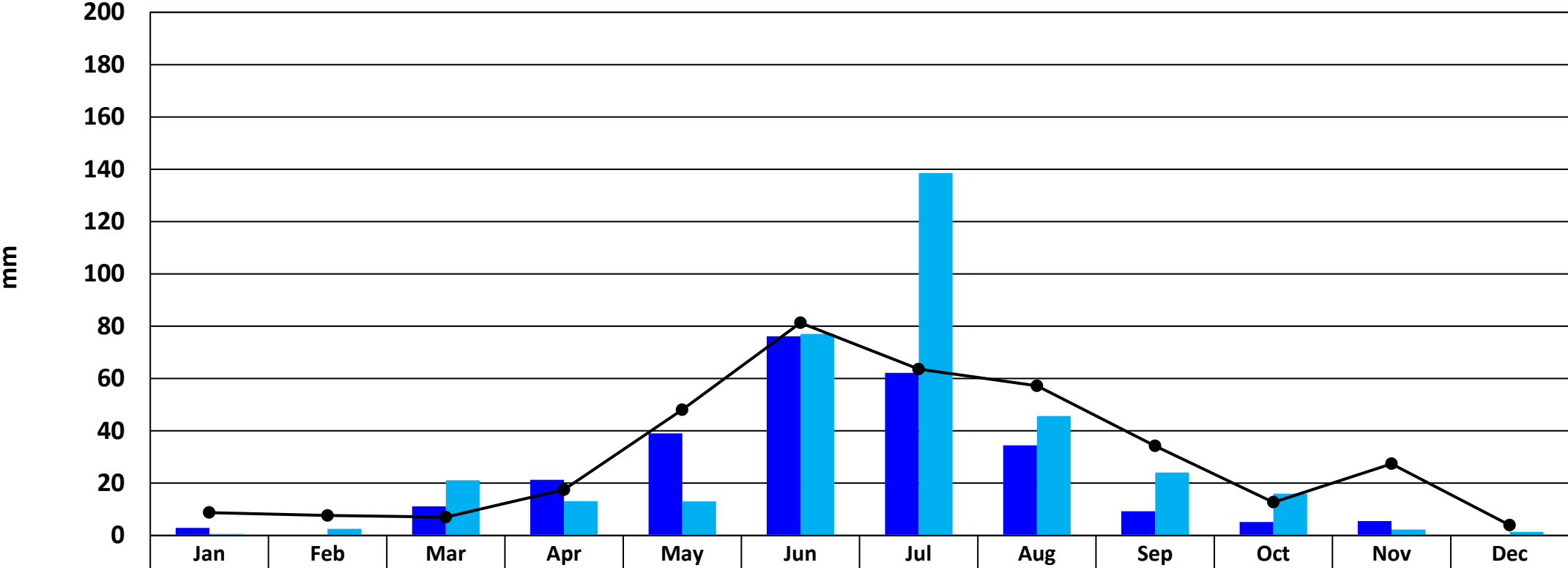
Reënval

Reënval per jaar in groeiseisoen (Apr - Sep) - Swartland



Reënval

SWARTLAND REËNVAL



2025	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2024	0,6	2,5	21,1	13,2	13,0	77,1	138,6	45,6	24,1	16,0	2,3	1,4
Lt Average (10)	8,8	7,6	7,0	17,5	48,1	81,3	63,6	57,2	34,2	12,7	27,4	3,9

Oesstatistiek

- Tonne
- Opbrengs

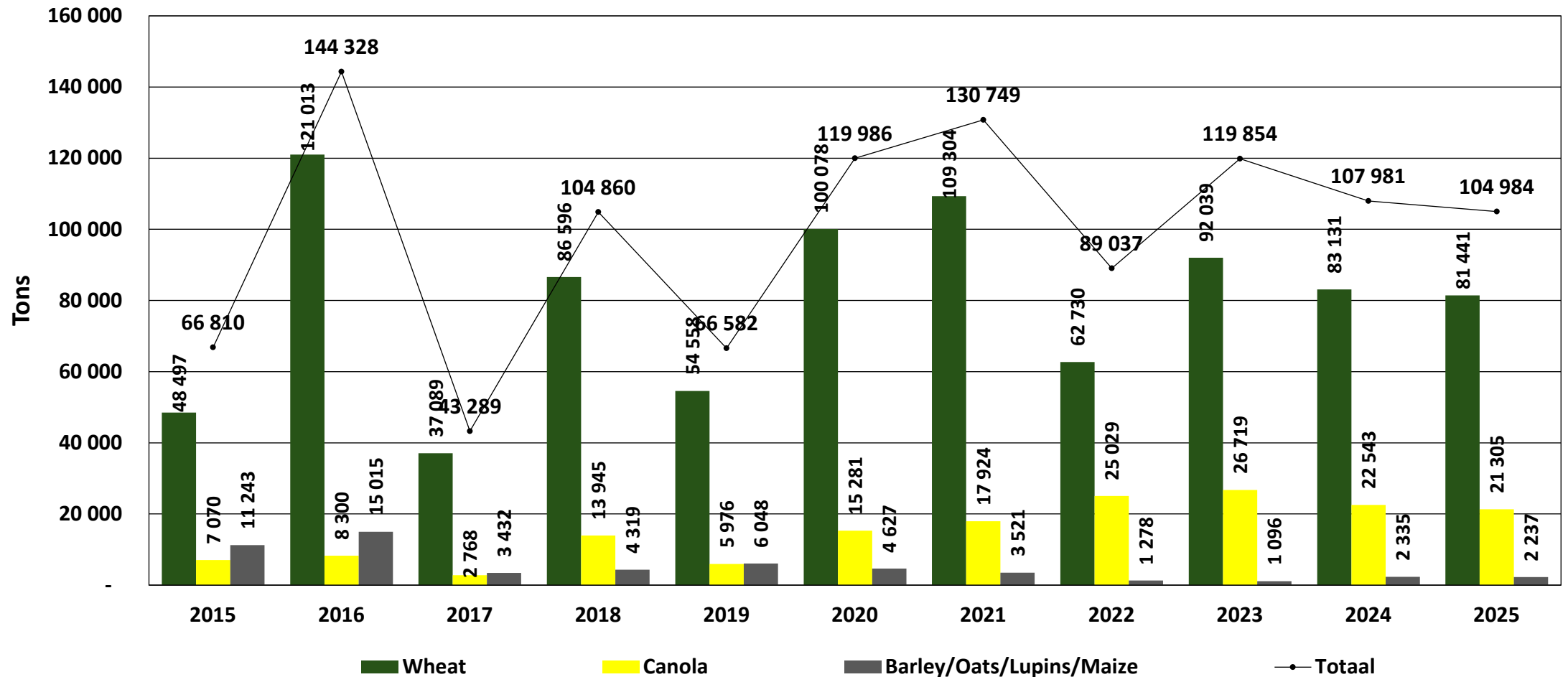


OVERBERG

SINCE 1918

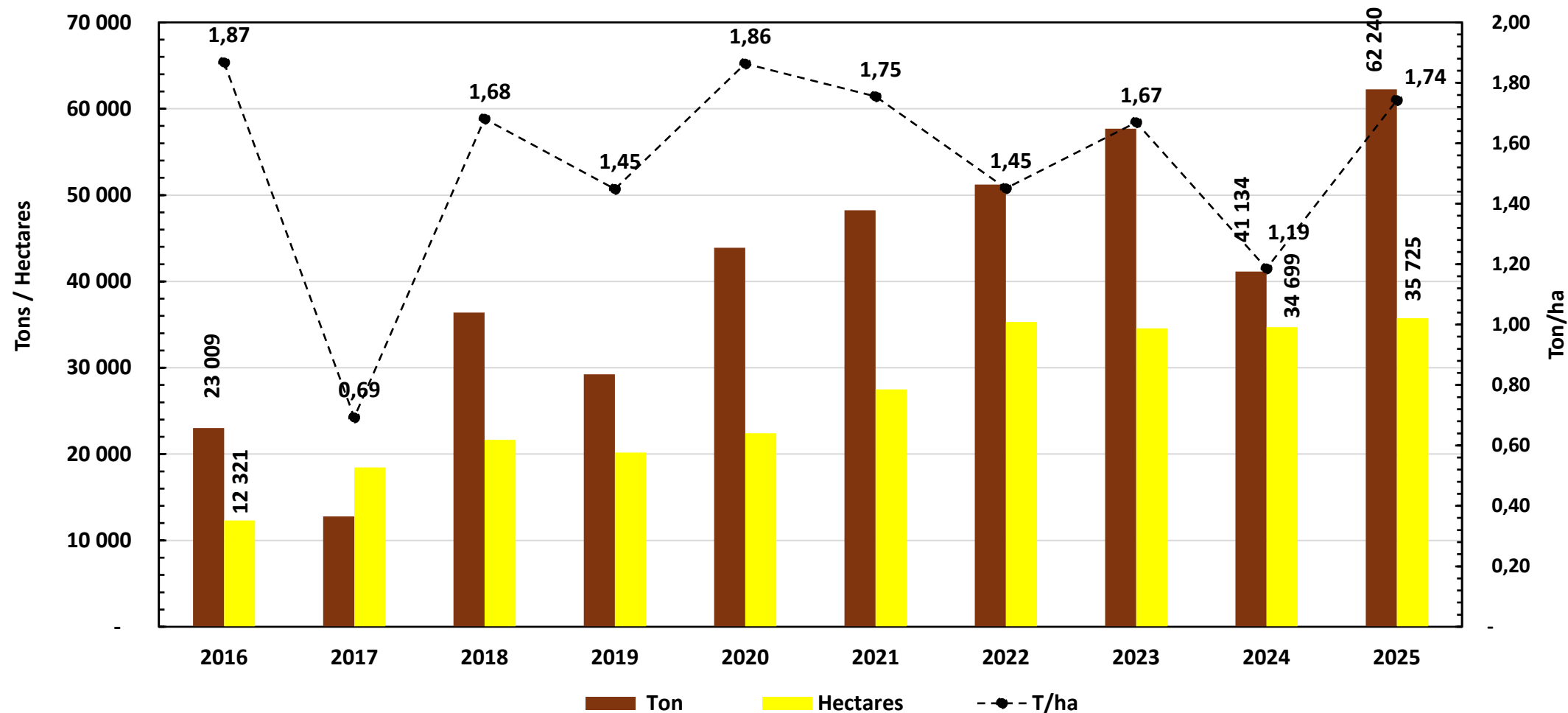
Oesstatistiek

Tons recieved - Swartland

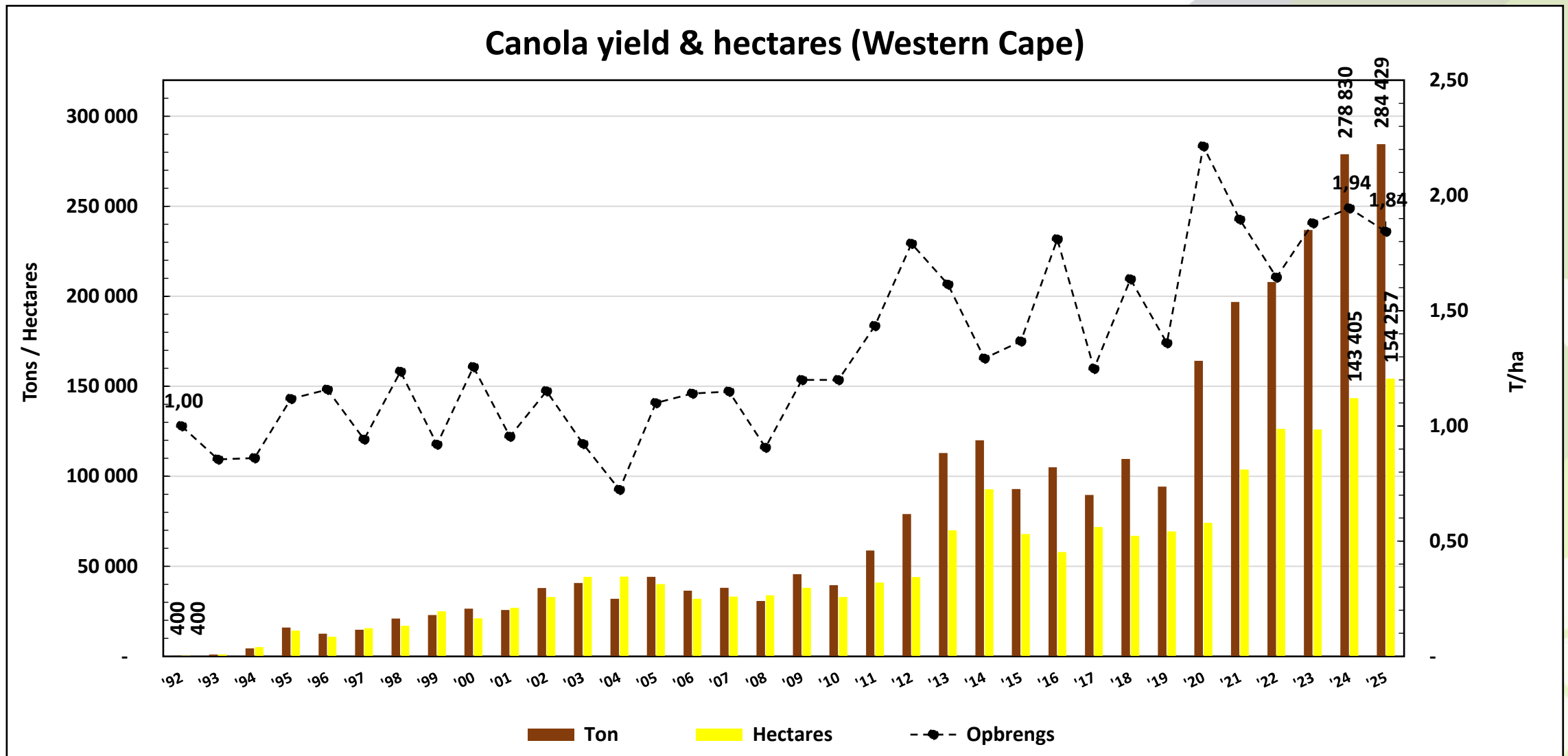


Oesstatistiek

Canola yield & hectares (Swartland)

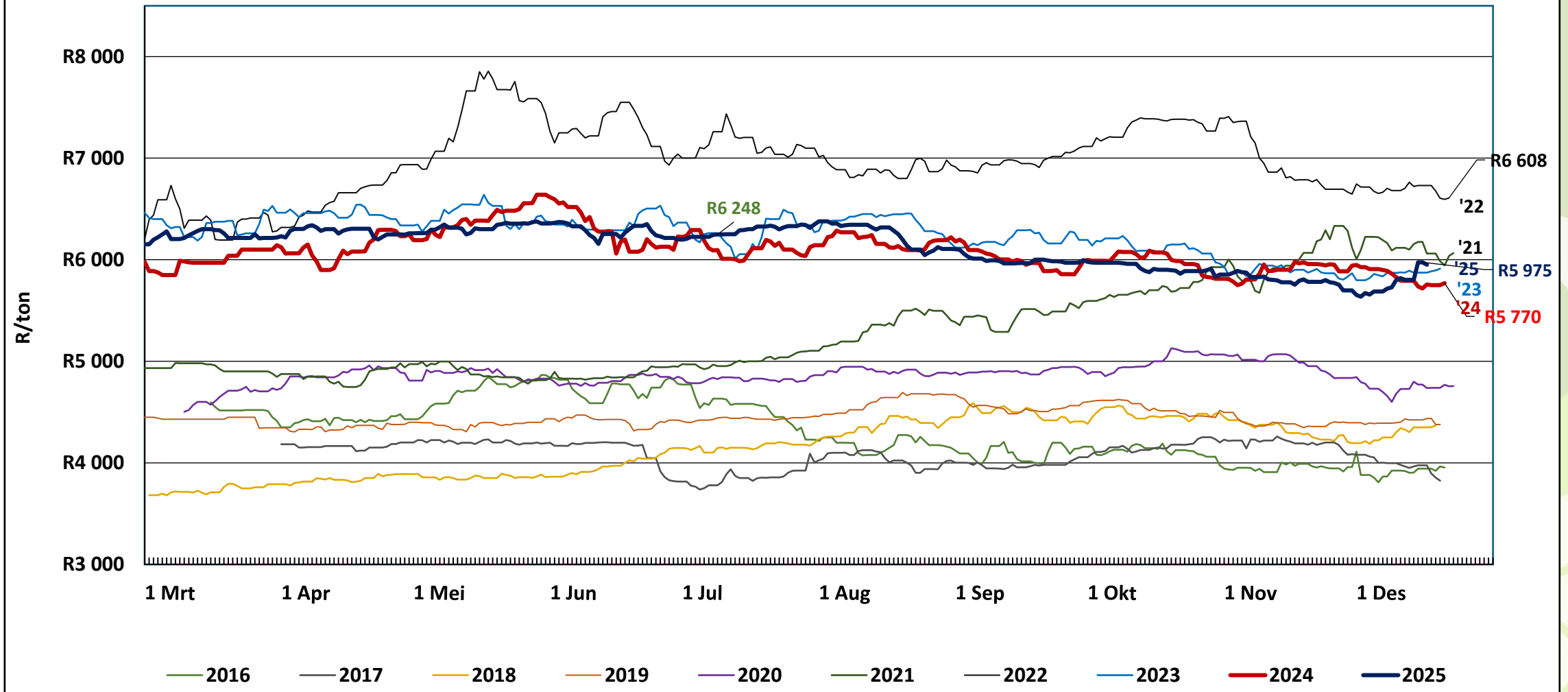


Oesstatistiek



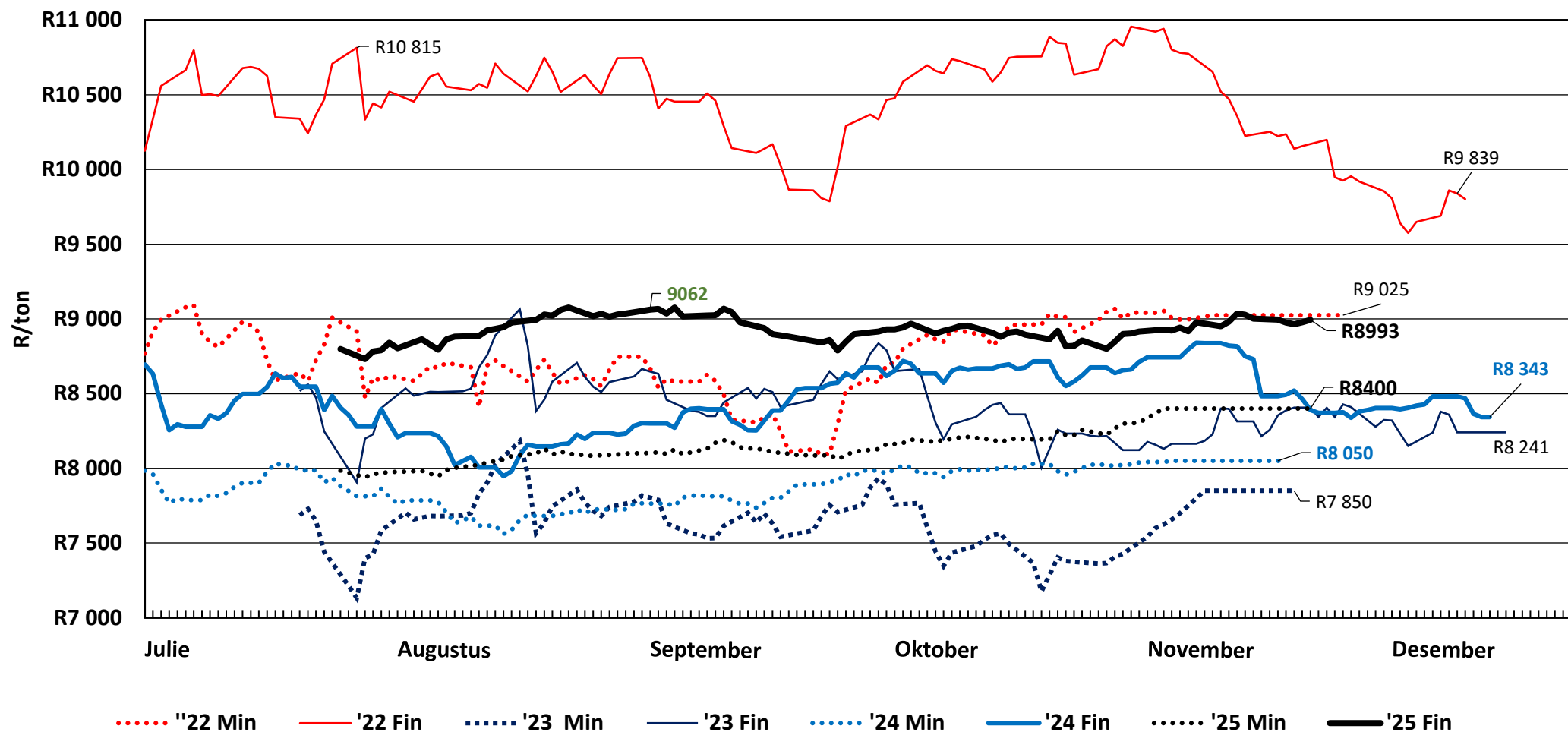
Oesstatistiek

Safex Des Wheat Price 2016 tot 2025



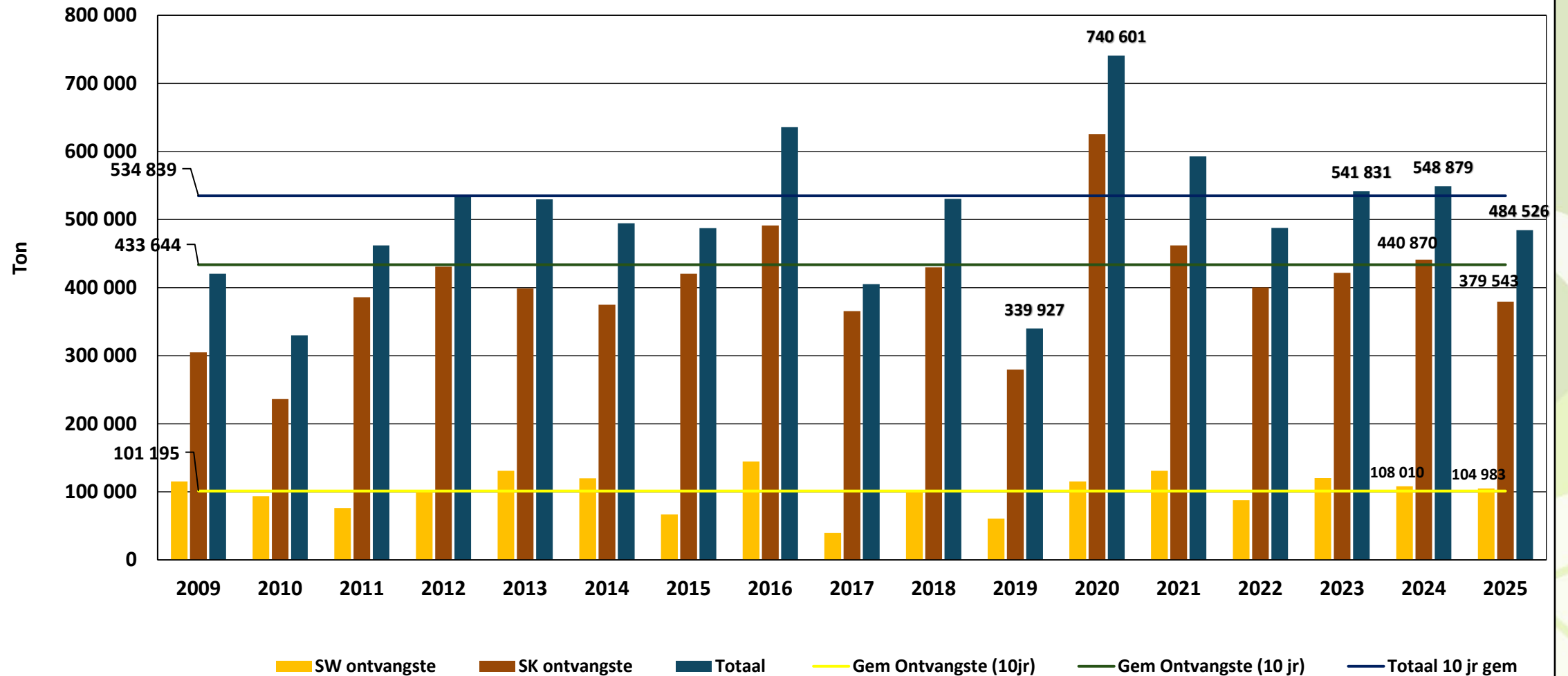
Oesstatistiek

Canola price (Minimum en Final)



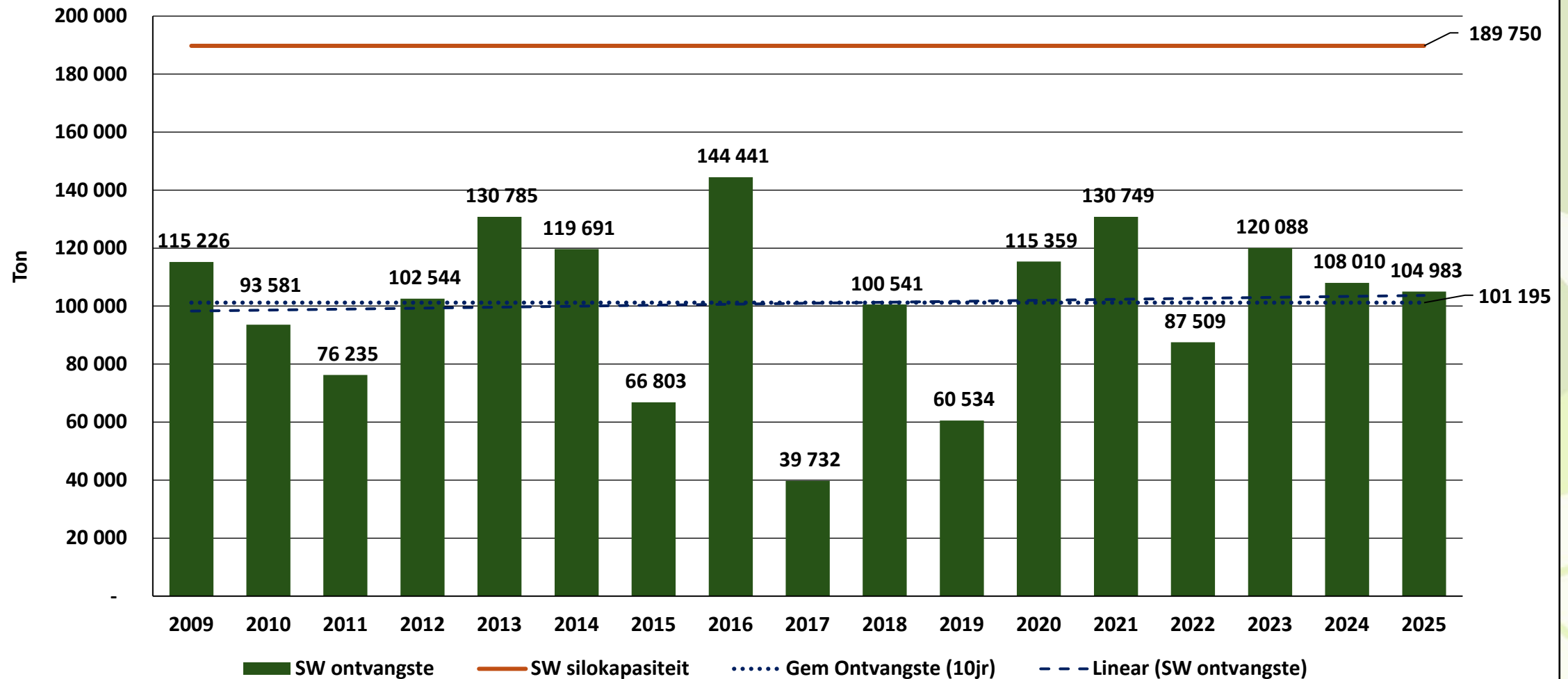
Oesstatistiek

Overberg Agri ontvangste oor tyd



Oesstatistiek

Ontvangste & kapasiteit: Swartland



The background image shows an industrial facility with several large, white, cylindrical silos. A white truck is parked in the foreground, and another truck is visible in the background. The scene is set against a clear blue sky with some trees in the distance. The image is partially obscured by a large, semi-transparent white circle and a green and grey geometric design on the right side.

Kwaliteit

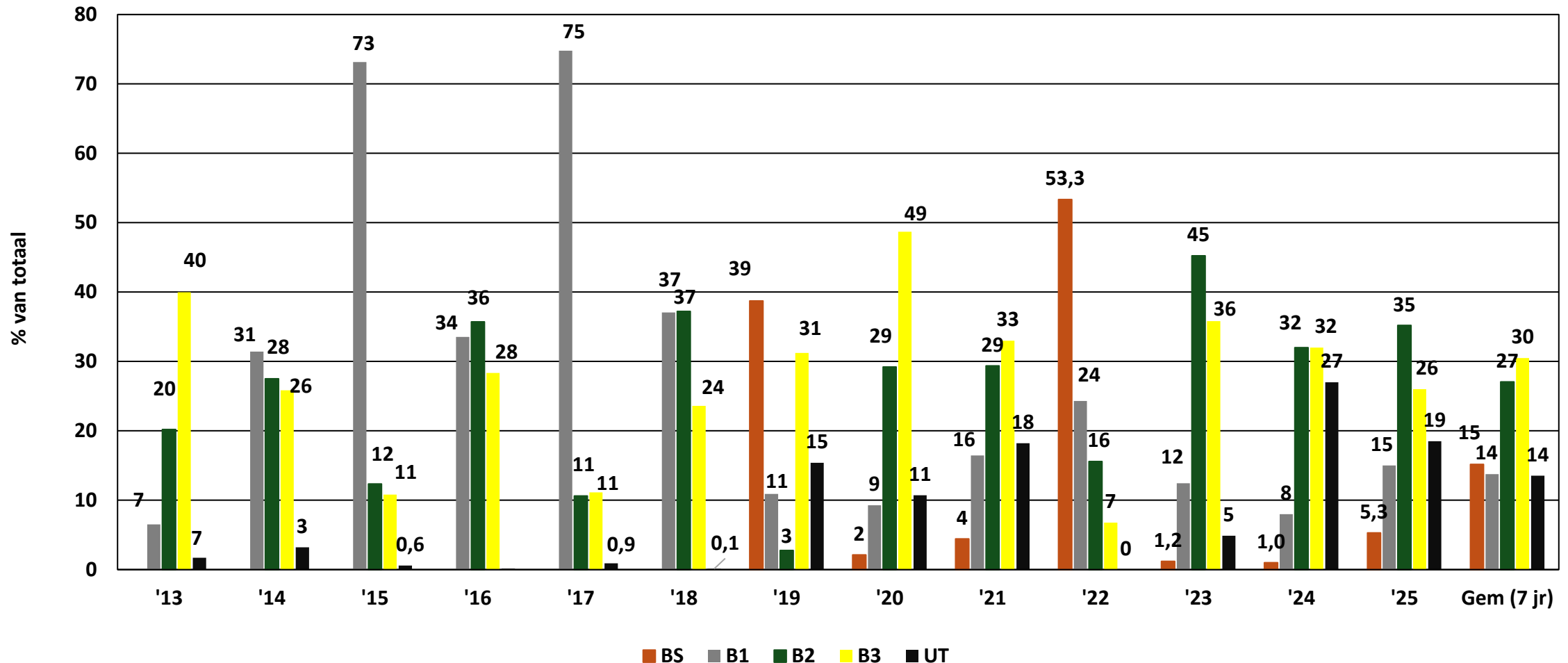


OVERBERG

SINCE 1918

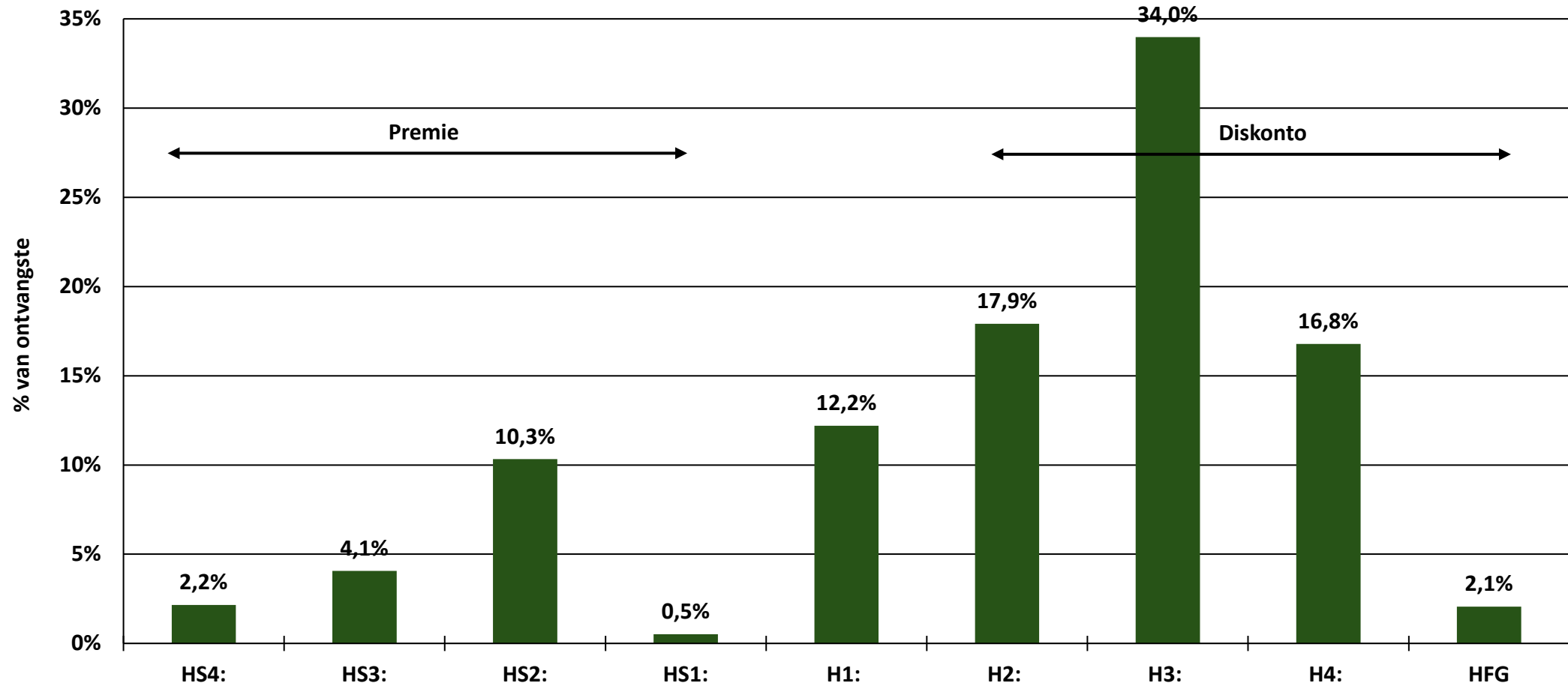
Kwaliteit

Swartland: Koring grade (2013–2025)



Kwaliteit

Hawer (2025) – Swartland





Oesaktiwiteite



Oesaktiwiteite

- **Uitbreidings**

- **Moorreesburg**

- Canola opbergkapasiteit (bestaande silo's opgradeer)
 - 4 x 1 500t = 6 000 ton
 - Aflaaitempo = 180t/h (~~90t/h~~)
 - Kettingkaste onder aflaaigate vergroot
 - 2 x skoonmakers = @180t/h (60-90t/h)
 - deurlugting & temperatuur monitoring

- **Rietpoel**

- 34 000 ton sink silo's
 - Aflaaigate, deurlugting, temperatuur monitoring, weegbrug & skaallokaal

- **Caledon**

- Canola opbergkapasiteit (bestaande silo's opgradeer)
 - 5 000 ton



Oesaktiwiteite

Koring

- Klas Ander (UT) opgradeer na B3
- Diskonto van ±R500-R600/ton in mark (veral prot < 9%)
- Opgradering B3 verseker verhandelbaarheid + beter prys

Grade	Swartland	%	7 yr avg	Southern Cape	%	7 yr avg
Total harvest	81 441			199 395		
BS	4 311	5%	15%	22 719	11%	12%
B1	12 117	15%	14%	40 352	21%	20%
B2	29 021	36%	27%	66 113	33%	27%
B3 <i>(Class Other (UT's) upgraded on weighbridge)</i>	28 596 (7 501)	35% (50%)	30%	64 890 (12 725)	32,5% (76%)	33%
Class Other Total	14 897	18,3%	14%	16 704	8,4%	8%
<i>Class Other post harvest upgrade Nov '25</i>	7 396	9%		3 979	2%	

Oesaktiwiteite

Koring

Waarde toegevoeg vir produsente

Streek	Klas Ander [UT] (ton)					Klas Ander [Voer] (ton)					Waarde toegevoeg				
	2021	2022	2023	2024	2025	2021	2022	2023	2024	2025	2021	2022	2023	2024	2025
Swartland															
Na-oes	19 907	120	0	12 474	7 396	592	0	4 632	0	0	R12mil	R888 000	R2.55mil	R5.54mil	R3,03mil
opgradeer															
(Opgradeer op skaal)	7 992	461	7 464	9 910	7 501	0	0	0	0	0	R4.8mil	R691 500	R947 930	R5mil	R4,2mil
Totaal UT's	27 899	581	7 464	22 384	14 897						R16,8mil	R1,8mil	R3,4mil	R10,5mil	R7,2mil
Totale ontvangste R/ton	110 203	62 730	92 385	84 357	81 330						R152	R25	R37	R124	R89
Totale OAB ontvangste	363 351	277 571	311 109	323 582	280 697										
Opgradeer waarde (R/t)											R170	R136	R14	R116	R57

SAAD

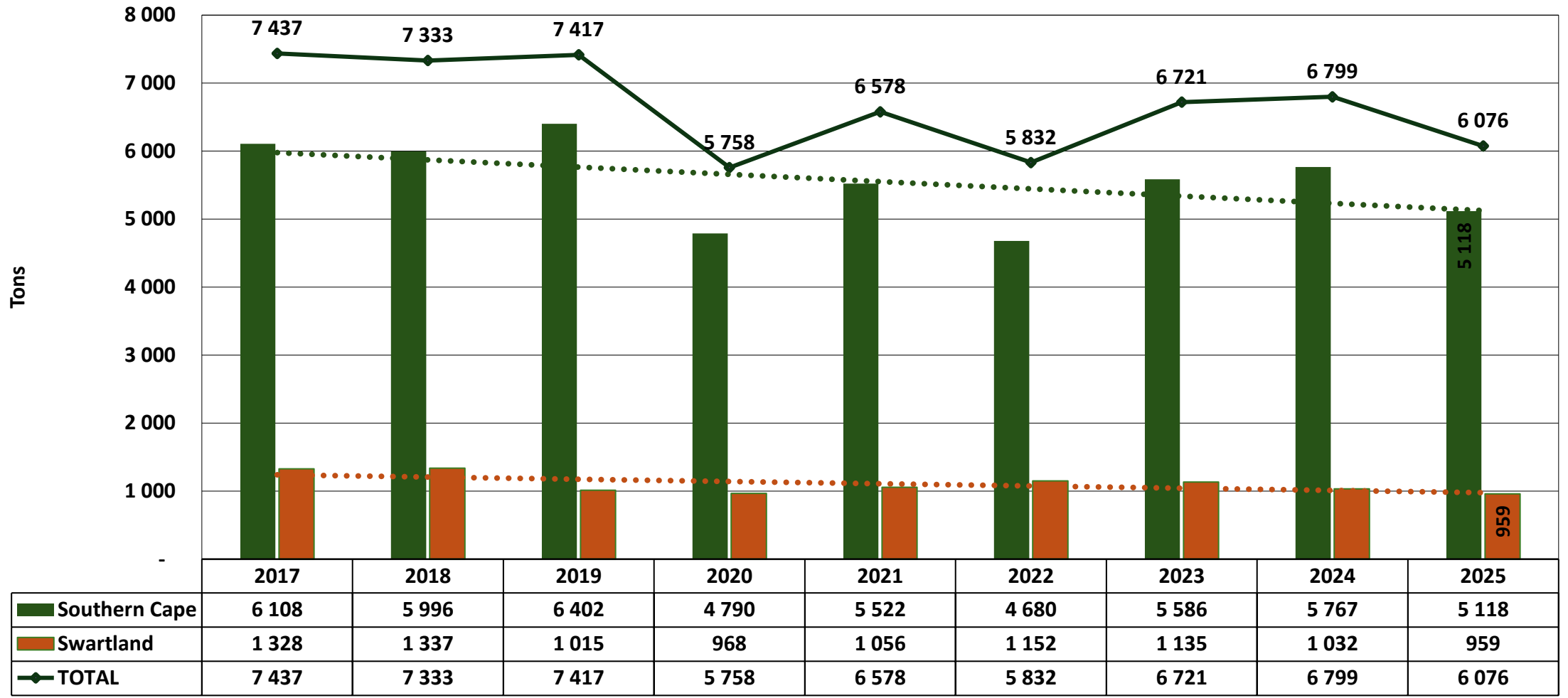


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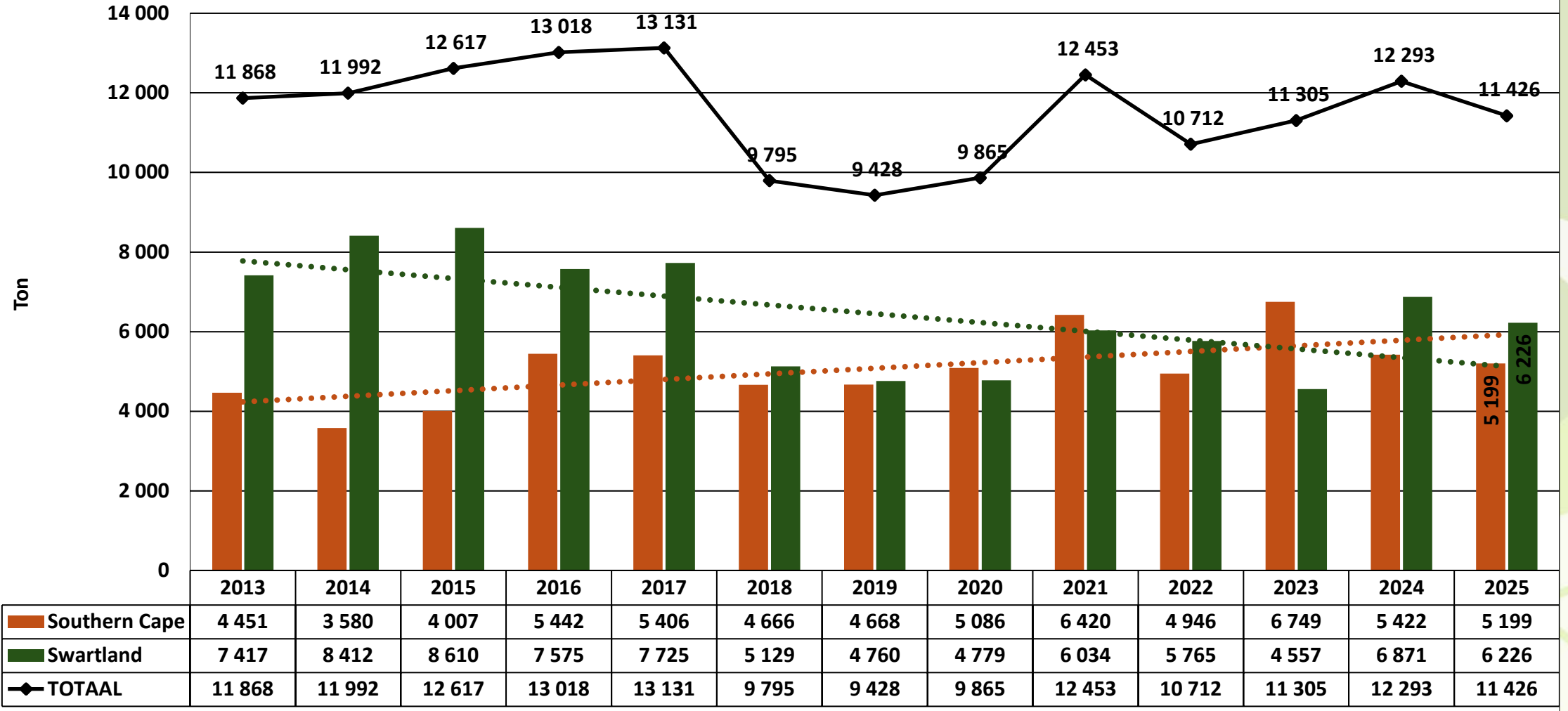
Saad

Overberg Agri Seed Sales (Southern Cape & Swartland)

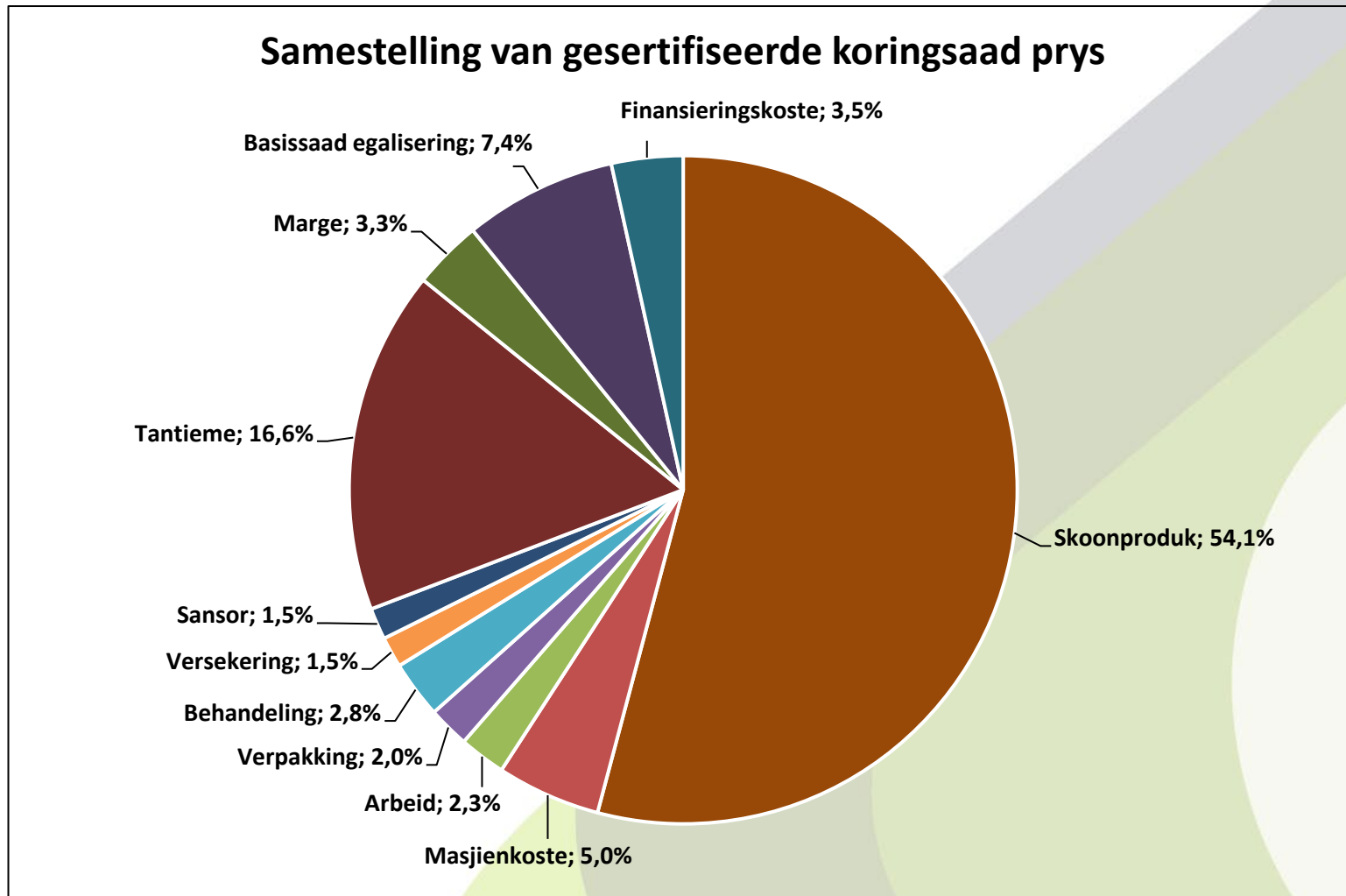


Saad

Producer owned seed cleaned (Southern Cape & Swartland)

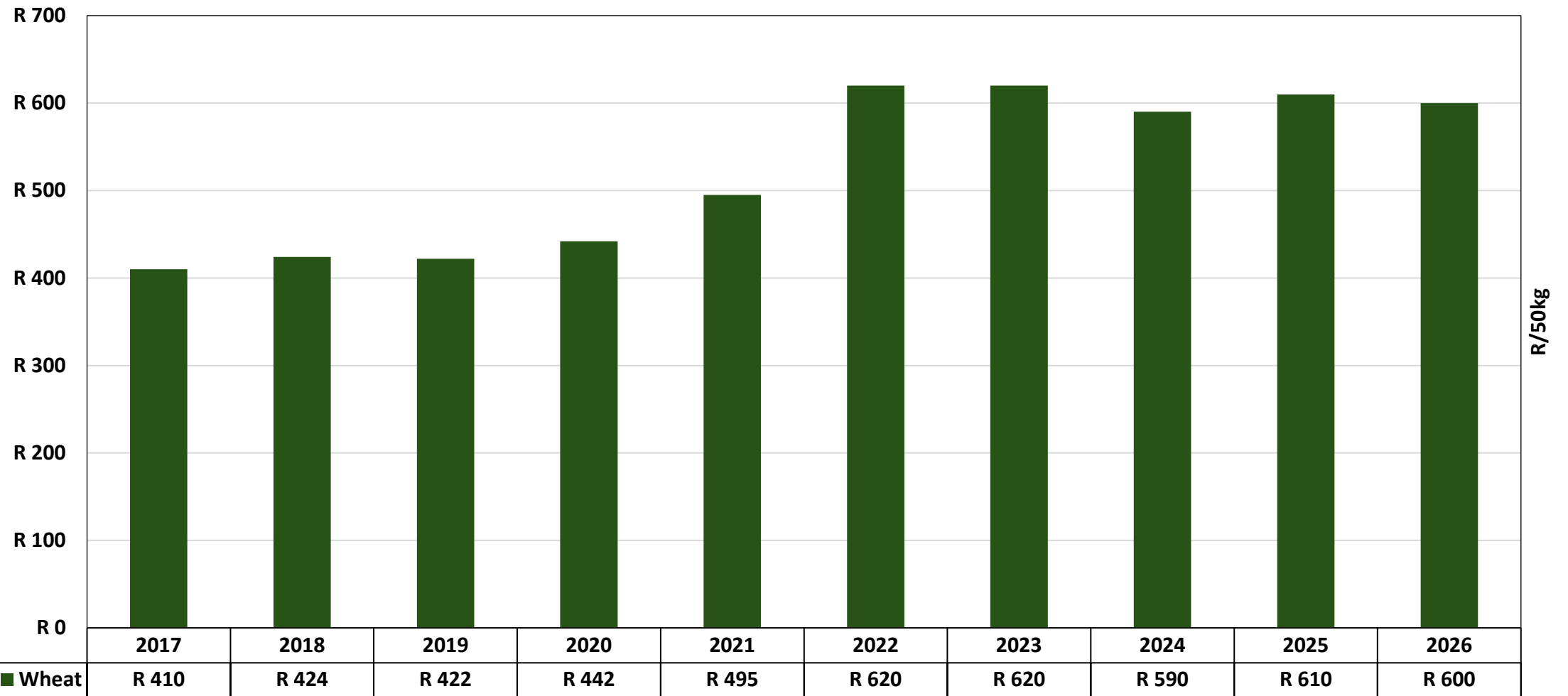


Saad



Saad

Certified Seed Prices (2017 tot 2026) - Swartland





Inligtingsdae



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INLIGTINGSDAE



The poster features a background image of a vast green field in the foreground, with a rugged mountain range under a sunset sky in the background. In the top left corner, there is a circular logo with a stylized green 'O' and the word 'OVERBERG' below it. In the top right corner, there is a white location pin icon with the text 'Swartland 2026' next to it. Below these, there are four horizontal green bars, each containing a calendar icon with a date and a text box with the event name and its theme.

OVERBERG

Swartland
2026

24 MAR **Plant Presies**
Voorplant Inligtingsdag

24 JUN **Bulk & Blêr**
Herkouersdag

15 SEP **Groen Toer**

1 OCT **Plaaspersoneeldag**
Ontwikkelingsdag

QUESTIONS?



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SINCE 1918



THANK YOU

www.overbergagri.co.za

Wynand Heunis